

'So why are you so into Pinots?'

Hi, if you have enjoyed the movie 'Sideways' before you may recall a scene which has a wonderful description of Pinot Noir.

Maya: So why are you so into Pinots? They're like a thing with you. Miles: "It's a hard grape to grow, as you know. It's thin-skinned, temperamental. It's not a survivor like Cabernet that can grow anywhere and thrive even when neglected. Pinot needs constant care and attention, you know? And in fact, it can only grow in these really specific, little, tucked away corners of the world. And, and only the most patient and nurturing of growers can do it, really. Only somebody who really takes the time... to understand Pinot's potential... can then coax it into its fullest expression."



Miles Raymond, from the movie "Sideways"

So, what is it about Pinot that makes it so magic - the versatility of the grape, its deep history and how strongly Pinot represents its terrior from the tip of your tongue to the tingling in your toes. In these Wine Club offerings we are celebrating Pinot Noir's heritage and where it has grown to today. The first is our Winemakers Selection, which showcases the Pinots and previews our new releases. The second, our International Selection, showcases Delamere wines against benchmark international wines. Your third choice is the 6 bottle Collectors Selection.Of course, you are always able to customise your own selection of 12 bottles for your Wine Club shipment.

Winemakers Selection



In the April Winemakers Selection, we have for you the 2015 Pinot Noirs. Two bottles of the ready to drink, easy to share Naissante Pinots, and two (one for now, one for later) 2015 Delamere Pinot Noirs. Keeping you company through the cooler months we have included two 2015 Fume Blancs, perfect with beautiful roasted pork on a cool autumn eve. We also introduce you to the 2016 Delamere Chardonnay. Brand-new and already looking absolutely stunning, this wine whilst delicious now will reward you with careful cellaring the next 10 years. Also included are a few extra of our favourites that are sure to keep your table full and your pallet satisfied.

Wine	Retail Price	Wine Club Price
1 x NV Delamere Sparkling Rose	\$30.00	\$24.00
1 x NV Delamere Sparkling Cuvee	\$30.00	\$24.00
1 x 2013 Delamere Sparkling Cuvee	\$50.00	\$40.00
1 x 2016 Delamere Rosé	\$25.00	\$12.00
2 x 2015 Naissante Fume Blanc	\$54.00	\$43.20
1 x 2014 Naissante Riesling	\$27.00	\$21.60
2 x 2015 Naissante Pinot Noir	\$54.00	\$43.20
2 x 2015 Delamere Pinot Noir	\$100.00	\$80.00
1 x 2016 Delamere Chardonnay	\$50.00	\$40.00
TOTAL	\$420.00	\$336.00

***Remember, if you would like any alterations to the Winemaker Selection, please notify us before the deadline Thursday 20th April

International Selection



Quite often the terms old world and new world wines are referred to in media and within the wine industry. Often, we are asked what does this mean and where can we find them?

In this International Selection, we have put together wine to showcase the literal reference of Old World and New World as well as a few that indicate that there is much more to the story.

Old World wine typically refers to wines made in countries that are considered the birthplaces of winemaking, for example, France. Characteristically, 'old world' wines tend to be lighter-bodied, more complex, and lower in alcohol. So, in this pack we have included a 2014 Jean-Marc Bouley Pommard an 'old world' Burgundy from France. In comparison we have included the 2015 Delamere Pinot Noir. Although grown in the New World, our terroir, viticulture and vinification practices produce a style akin to Old World profiles.

New World wines are defined as coming from countries other than Europe. Generally speaking, the frequently warmer climates produce wines which are fuller bodied and have bolder fruit flavours. They also tend to be higher in alcohol. The Naissante Pinot Noir certainly meets this definition, but we also have included for you a 2014 Olivier Leflaive Bourgogne Rouge . Although an 'old world' wine, its palate is much more akin to 'new world' wine styles..



So, what should you prefer? That is entirely up to you. We would say that New World wines are stylistically wines best consumed in their youth when fresh and fruity. Old World wines are more suited to cellaring. After resting the bottle for a couple of years you will be rewarded with a balance of savoury complexity and velvet textures which leave you wanting more.

So, we hope you enjoy these wines, old and new.

International Winemakers Selection	Retail Price	Wine Club Price
1 x 2014 Olivier Leflaive Bourgogne Rouge	\$45.00	\$36.00
1 x 2014 Jean-Marc Bouley Pommard	\$125.00	\$100.00
2 x 2015 Naissante Pinot Noir	\$54.00	\$43.20
2 x 2015 Delamere Pinot Noir	\$100.00	\$80.00
1 x Delamere NV Sparkling Cuvee	\$30.00	\$24.00
1 x Delamere NV Sparkling Rose	\$30.00	\$24.00
1 x 2016 Delamere Rosé	\$25.00	\$20.00
1 x 2015 Naissante Fume Blanc	\$27.00	\$21.60
1 x 2014 Naissante Riesling	\$27.00	\$21.60
1 x 2016 Delamere Chardonnay	\$50.00	\$40.00
TOTAL	\$513.00	\$410.40

***Remember, if you would like the International Selection, please notify us before the deadline <u>Thursday 20th April</u>

Collectors Selection



We are really excited to release to you in this Collectors Selection the 2014 Block Pinot Noir and Chardonnay. Having just recently opened a bottle or two of each (in order to prepare for vintage of course) we have to say these wines are looking like liquid magic. The Block wines, having been harvested off the oldest parcels of Delamere's 6.5ha Vineyard, truly represent the elegance, complexity and magic that lies within our site. These 6 wines are presented to you in the exclusive Delamere wooden boxes and we would recommend cellaring for up to 20 years.

Collector Selection	Retail Price	Wine Club Price
3 x 2014 Block 8 Pinot Noir	\$330.00	\$264.00
3 x 2014 Block 3 Chardonnay	\$330.00	\$264.00
TOTAL	\$660.00	\$528.00

***Remember, if you would like the Collectors Selection, please notify us before the deadline <u>Thursday 20th Apr</u>il

Your Preference and Delivery Dates



If you would like to receive the International or Collectors Selection, or if you would just like to order a customised dozen, simply reply to this e-mail, or phone: 03 6382 7190 through your preference by Thursday the 20th of April. If we don't receive notification from you of changes to your Wine Club Pack you will receive the Delamere Winemakers Selection.

The cost of the Delamere Winemaker Selection will be charged to your credit card on Friday the 21st of April and the wines will be dispatched the following week.

If you have chosen a customised dozen your selection will be processed on Wednesday the 26th April and shipped that week.

Please contact us immediately if you have any queries, and especially if your contact details or address have changed during the year.

We'd also like to take this opportunity to thank you for the loyalty and support you, as one of our Wine Club Members, have given us.

Cheers,

Alice Cooksley - Cellar Door Sales Manager

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